

# INVESTOR RELATIONS

The Manager proactively maintains timely, fair and effective communications with its stakeholders.

## PROACTIVE ENGAGEMENT WITH STAKEHOLDERS

During the financial year, the Manager engaged the investment community regularly through multiple channels including virtual meetings and conferences as well as webinars. The easing of safe distancing requirements had also gradually allowed for the resumption of in-person meetings with the investment community. The Manager participated in eight investor conferences and investor events during the financial year, of which five of them were held physically in Singapore, Bangkok and New York. Such engagements enabled Management to apprise the investment community about MIT’s strategy and developments as well as to seek their feedback on MIT’s performance.

MIT’s 12<sup>th</sup> Annual General Meeting was conducted in a hybrid format where Unitholders could either attend the physical meeting or participate in the meeting via electronic means. Unitholders attending the meeting virtually could also raise their questions “live” and cast their votes in real-time. They were also invited to

submit questions and appoint the Chairman as proxy to exercise their voting rights in advance of the meeting. The Manager’s responses to all substantial and relevant questions as well as the minutes of the meeting were published through SGXNET and MIT’s website.

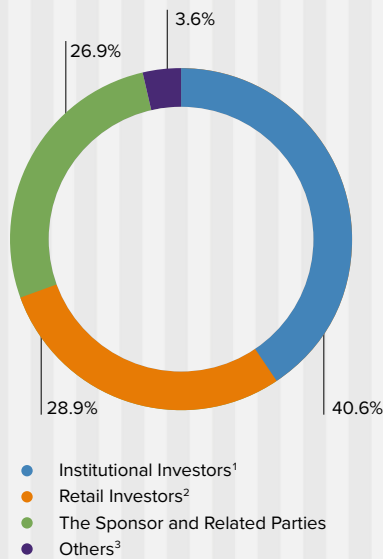
The Manager holds quarterly analyst teleconferences on MIT’s financial results. The investment community can participate and raise online queries through the “live” audio webcasts of MIT’s half-year and full-year financial results. These recordings are available for download on MIT’s website.

## TIMELY AND TRANSPARENT DISCLOSURES

All announcements and press releases are published promptly through SGXNET and MIT’s website. Information including annual reports, investor presentations and portfolio information is updated regularly on MIT’s website. Stakeholders can subscribe for email alerts to receive the latest updates on MIT and contact the Investor Relations Department via a dedicated email address. Substantial Unitholders can promptly report any changes in their unitholdings in MIT through a dedicated email address.

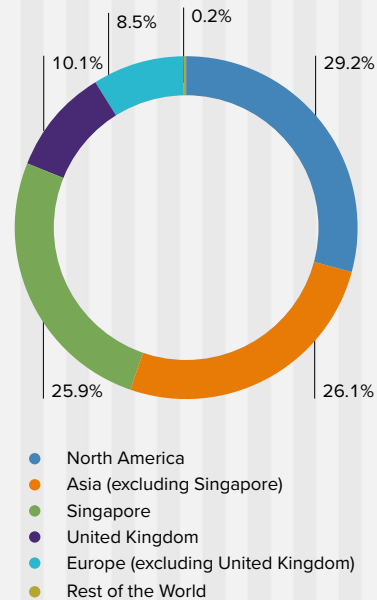
### UNITHOLDINGS BY INVESTOR TYPE

As at 31 March 2023



### UNITHOLDINGS OF INSTITUTIONAL INVESTORS BY GEOGRAPHY

As at 31 March 2023



<sup>1</sup> Institutional investors include private bank clients.

<sup>2</sup> Retail investors include investors whose unitholdings are less than 300,000 units.

<sup>3</sup> Others include corporates and custodians.

## INVESTOR RELATIONS



### RESEARCH COVERAGE

16 equity research houses provide research coverage on MIT as at 31 March 2023.

1. Bank of America
2. CGS-CIMB Research
3. Citigroup Research
4. CLSA
5. Credit Suisse
6. Daiwa Capital Markets
7. DBS Bank
8. Goldman Sachs Global Investment Research
9. HSBC Global Research
10. J.P. Morgan Securities
11. Macquarie Capital Securities
12. Maybank Kim Eng Research
13. Morgan Stanley
14. Morningstar Research
15. UBS Securities
16. UOB Kay Hian



### INVESTOR RELATIONS CALENDAR



#### April – June

- Analyst Teleconference and “Live” Audio Webcast for 4Q and FY21/22 Results
- Post 4Q and FY21/22 Results Investor Luncheon Hosted by Citigroup, Singapore
- Post 4Q and FY21/22 Results Investor Teleconference Hosted by DBS Bank
- Maybank IBG-REITAS Conference
- Morgan Stanley Virtual ASEAN Conference 2022

#### July – September

- Annual General Meeting 2021/2022, Singapore
- Analyst Teleconference for 1QFY22/23 Results
- Citi-SGX-REITAS REITS/Sponsors Forum 2022, Singapore
- Mapletree REITs Day, Bangkok (Organised by DBS Bank)
- Bank of America 2022 Global Real Estate Conference, New York

#### October – December

- Analyst Teleconference and “Live” Audio Webcast for 2Q and 1HFY22/23 Results
- Morgan Stanley Twenty-First Annual Asia Pacific Summit, Singapore



#### January – March

- Analyst Teleconference for 3QFY22/23 Results




 Engagement with Unitholders at MIT's 12<sup>th</sup> Annual General Meeting.

## FINANCIAL CALENDAR

	FY22/23	FY23/24*
Announcement of First Quarter Financial Results	25 Jul 2022	Jul 2023
Payment of First Quarter Distribution to Unitholders	9 Sep 2022	Sep 2023
Announcement of Second Quarter Financial Results	26 Oct 2022	Oct 2023
Payment of Second Quarter Distribution to Unitholders	12 Dec 2022	Dec 2023
Announcement of Third Quarter Financial Results	26 Jan 2023	Jan 2024
Payment of Third Quarter Distribution to Unitholders	14 Mar 2023	Mar 2024
Announcement of Full Year Financial Results	27 Apr 2023	Apr 2024
Payment of Fourth Quarter Distribution to Unitholders	7 Jun 2023	Jun 2024

\* Subject to changes.

To subscribe to the latest news on MIT, please visit  
[www.mapletreeindustrialtrust.com](http://www.mapletreeindustrialtrust.com).

For enquiries, please contact:

### Investor Relations

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### Substantial Unitholders Notification

E : [\\_MIT\\_disclosure@mapletree.com.sg](mailto:_MIT_disclosure@mapletree.com.sg)

### Unit Registrar

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 E : [srs.teamd@boardroomlimited.com](mailto:srs.teamd@boardroomlimited.com)

### Unitholder Depository

For depository-related matters such as change of details pertaining to Unitholders' investment records, please contact:

The Central Depository (Pte) Limited  
 9 North Buona Vista Drive  
 #01-19/20 The Metropolis  
 Singapore 138588  
 T : (65) 6535 7511  
 E : [asksgx@sgx.com](mailto:asksgx@sgx.com)  
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